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Trenlii

Quick Review

This custom PDF market report was rendered using Trenlii Market Dashboard, designed to provide insight and market intelligence to real estate buyers and sellers. Please view the following data metrics provided below.

In June, 2020, we have seen a total value of 146 listings sold which has resulted in a 25.86% increase from June, 2019 in which 116 listings were sold; we have seen a year to date value of 492 in 2020 and 598 in 2019 resulting in a 17.73% decrease.

The median sales price in June, 2020 was \$550K, 1.74% higher from this month of the prior year with a median sales price of \$541K. We have seen a year to date median sales price of \$557K in 2020 and \$512K in 2019 resulting in an 8.77% increase from 2019.

In June, 2020 the total count of listing inventory available on the market was 431. In June, 2019 the total count of listing inventory available on the market was 511. This results in a 15.66% decrease from June, 2019 to June, 2020.

Key Figures

	Jun, 2020	Jun, 2019	Percent Change
<i>New Listings</i>	223	243	-8.23%
<i>Unconditional Sales</i>	146	116	+25.86%
<i>Ratio of Sales to New listings</i>	65%	48%	+37.15%
<i>Median Sale Price</i>	\$550K	\$541K	+1.74%
<i>Average Sale Price</i>	\$589K	\$556K	+5.94%
<i>Average Ask to Sell Ratio</i>	98%	98%	0.45%
<i>Total Months Supply</i>	5.00	5.50	-9.22%
<i>Total Listing Inventory</i>	431	511	-15.66%
<i>Days on Market Until Sale</i>	45.34	39.52	+14.72%

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Total Listing Inventory	16
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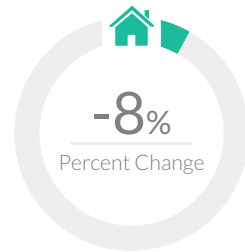
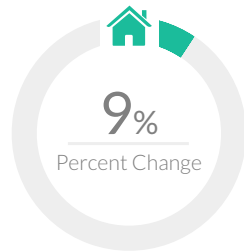
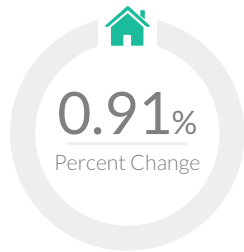
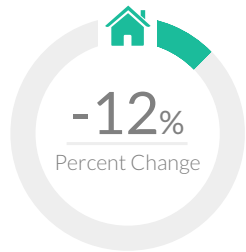


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New Listings

Overview of the number of listings which have been added to the market as of June, 2020



220
Jun, 2017

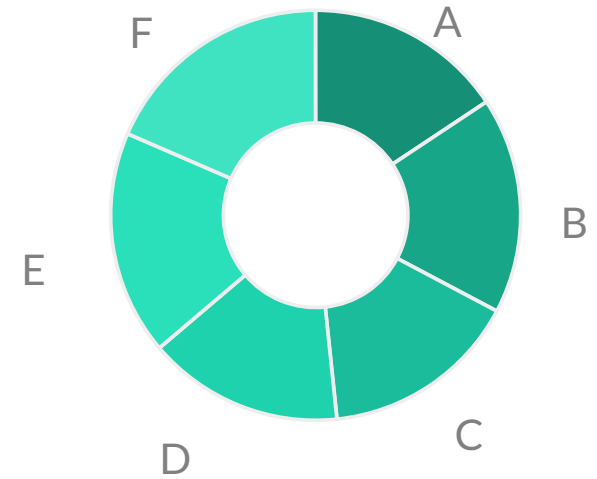
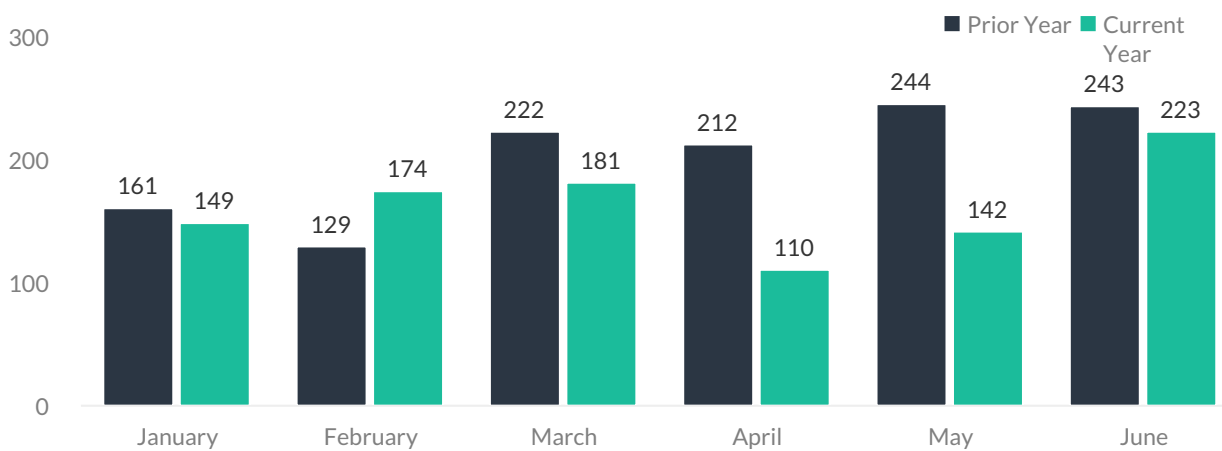
222
Jun, 2018

243
Jun, 2019

223
Jun, 2020

Bar Monthly New Listings

Overview of the number of listings which have been added to the market on a monthly basis



A JUN, 2020

There were 223 new listings, an 8.23% decrease from June, 2019

B JUN, 2019

There were 243 new listings, a 9.46% increase from June, 2018

C JUN, 2018

There were 222 new listings, a 0.91% increase from June, 2017

D JUN, 2017

There were 220 new listings, a 12.7% decrease from June, 2016

E JUN, 2016

There were 252 new listings, a 4.18% decrease from June, 2015

F JUN, 2015

There were 263 new listings, a 5.2% increase from June, 2014

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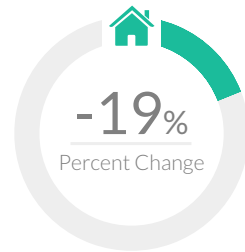
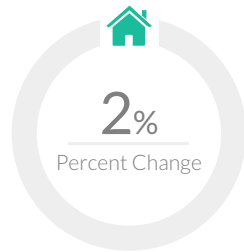
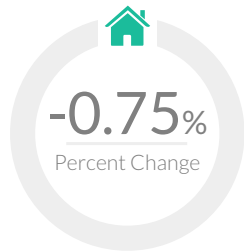
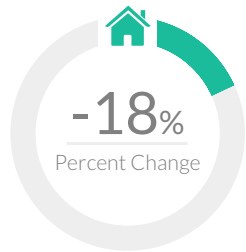


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New Listings

Overview of the number of listings which have been added to the market as of June, 2020



1194
YTD 2017

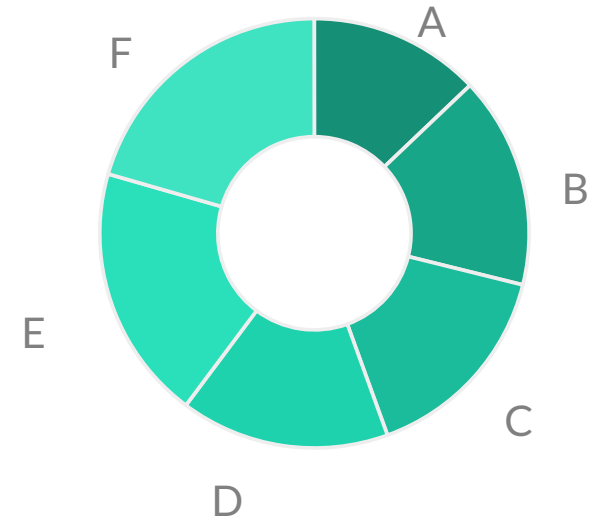
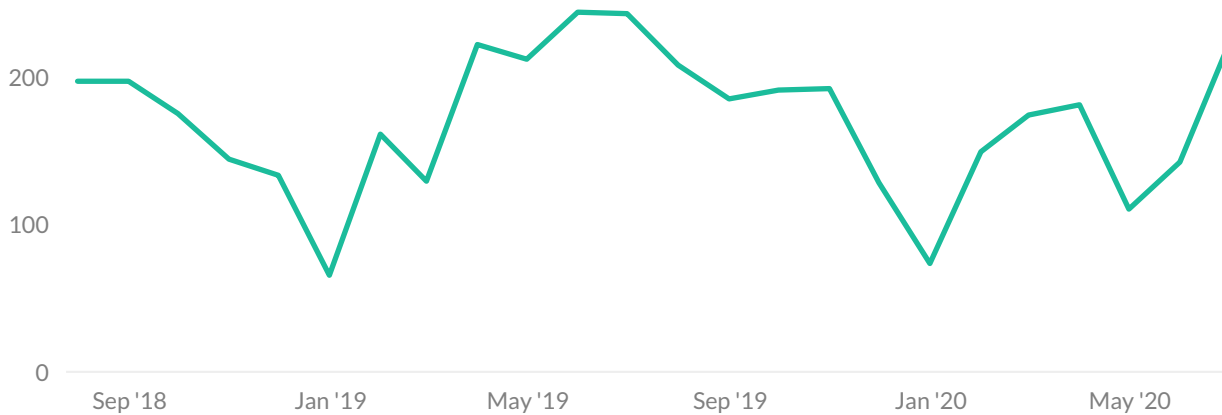
1185
YTD 2018

1211
YTD 2019

979
YTD 2020

Line Monthly New Listings

Overview of the number of listings which have been added to the market on a monthly basis



A YTD 2020

There were 979 new listings, a 19.16% decrease from June, 2019

B YTD 2019

There were 1211 new listings, a 2.19% increase from June, 2018

C YTD 2018

There were 1185 new listings, a 0.75% decrease from June, 2017

D YTD 2017

There were 1194 new listings, an 18.22% decrease from June, 2016

E YTD 2016

There were 1460 new listings, a 6.29% decrease from June, 2015

F YTD 2015

There were 1558 new listings, a 2.64% increase from June, 2014

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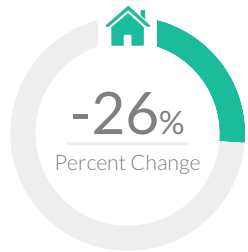


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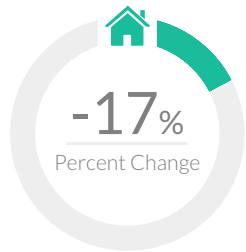


Unconditional Sales

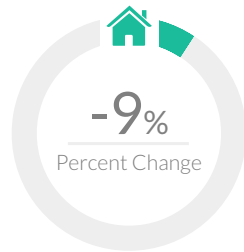
Overview of the number of sold listings as of June, 2020



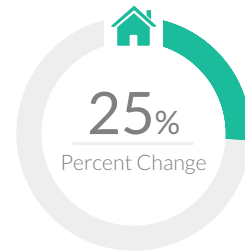
155
Jun, 2017



128
Jun, 2018



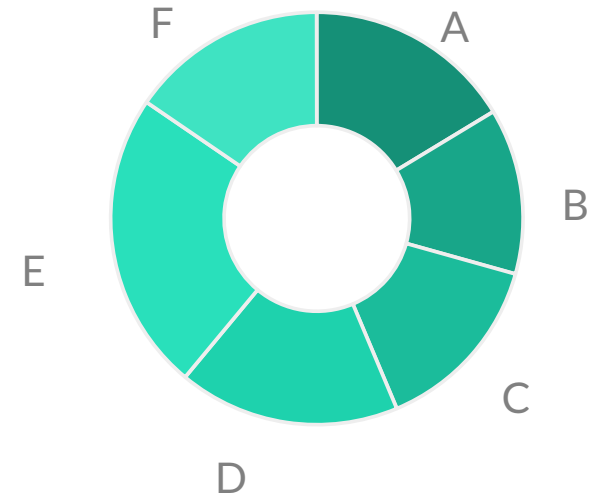
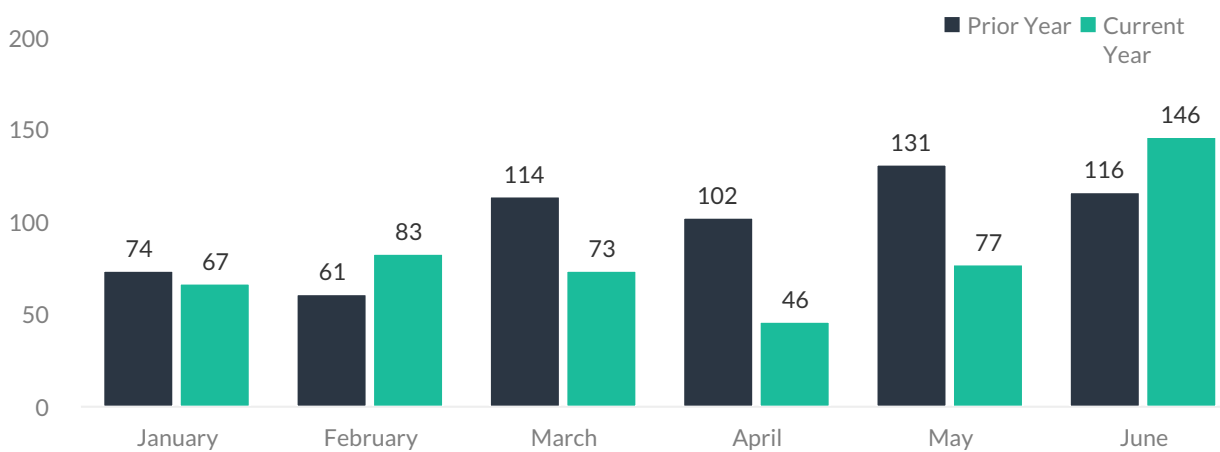
116
Jun, 2019



146
Jun, 2020

Bar Monthly Sales

Overview of the number of sold listings on a monthly basis



A JUN, 2020

There were 146 sold listings, a 25.86% increase from June, 2019

B JUN, 2019

There were 116 sold listings, a 9.38% decrease from June, 2018

C JUN, 2018

There were 128 sold listings, a 17.42% decrease from June, 2017

D JUN, 2017

There were 155 sold listings, a 26.19% decrease from June, 2016

E JUN, 2016

There were 210 sold listings, a 52.17% increase from June, 2015

F JUN, 2015

There were 138 sold listings, a 10.4% increase from June, 2014

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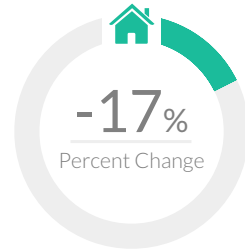
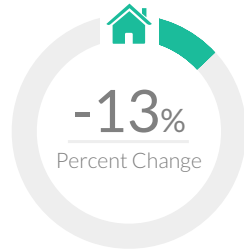
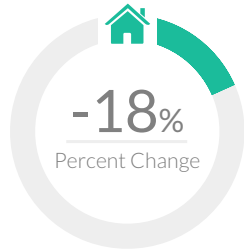
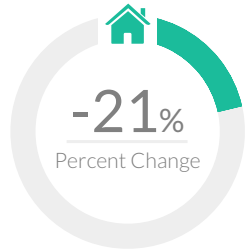


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Unconditional Sales

Overview of the number of sold listings as of June, 2020



845
YTD 2017

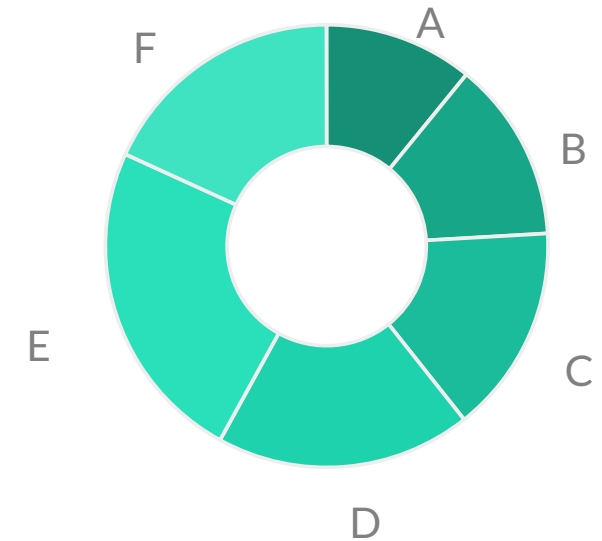
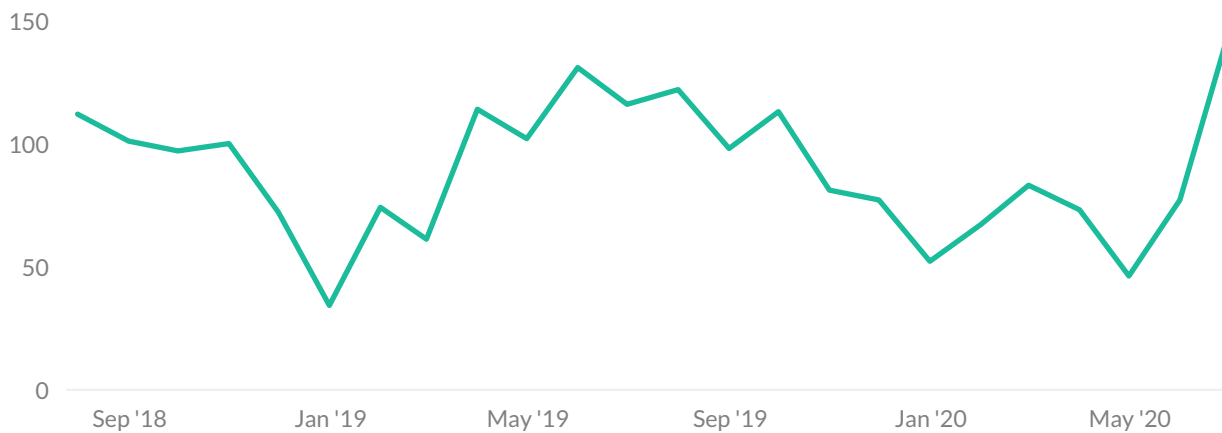
689
YTD 2018

598
YTD 2019

492
YTD 2020

Line Monthly Sales

Overview of the number of sold listings on a monthly basis



A YTD 2020

There were 492 sold listings, a 17.73% decrease from June, 2019

B YTD 2019

There were 598 sold listings, a 13.21% decrease from June, 2018

C YTD 2018

There were 689 sold listings, an 18.46% decrease from June, 2017

D YTD 2017

There were 845 sold listings, a 21.54% decrease from June, 2016

E YTD 2016

There were 1077 sold listings, a 31.02% increase from June, 2015

F YTD 2015

There were 822 sold listings, an 18.61% increase from June, 2014

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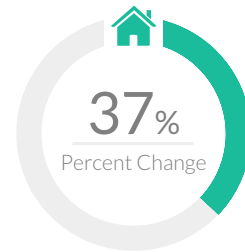
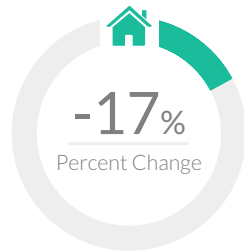
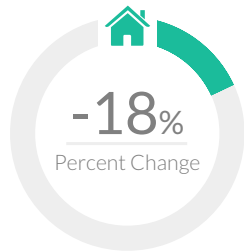
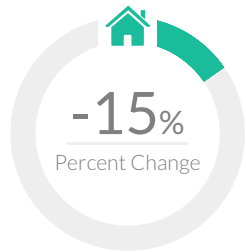


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Ratio of Sales to New listings

Comparison between the number of sold listings to the number of new listings as of June, 2020



70%
Jun, 2017

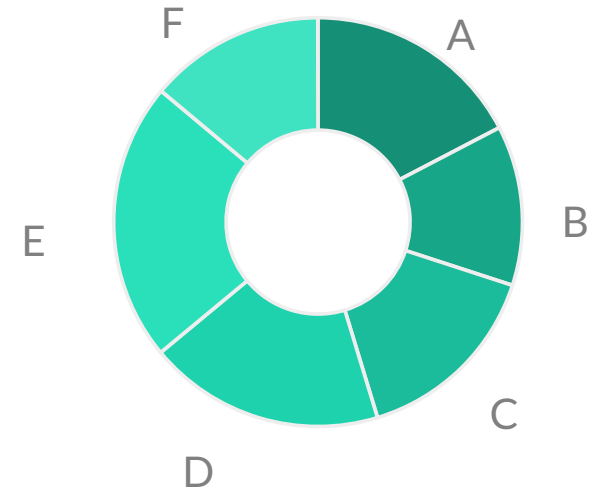
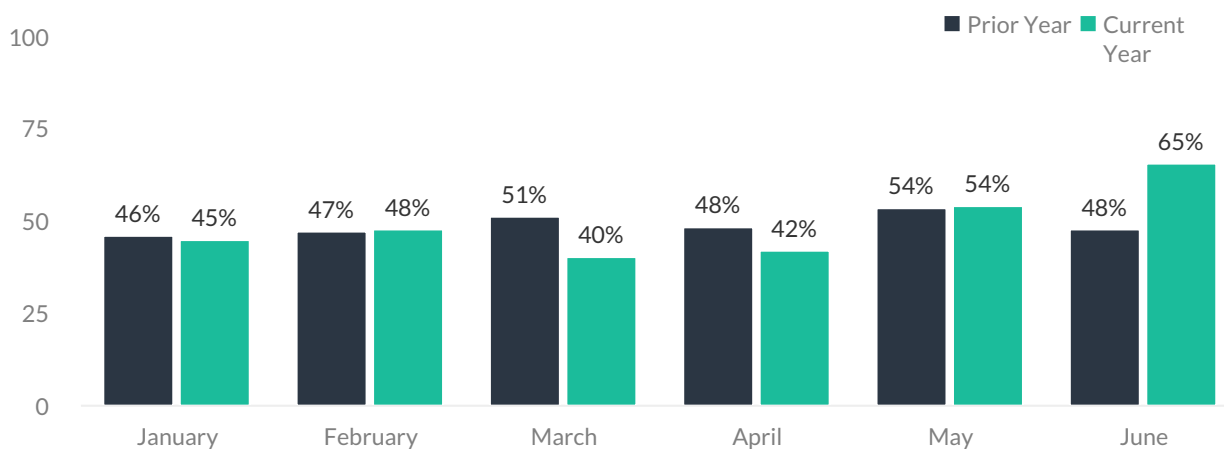
58%
Jun, 2018

48%
Jun, 2019

65%
Jun, 2020

Bar Monthly Sales to New Listings

Comparison between the number of sold listings to the number of new listings on a monthly basis



A JUN, 2020

The ratio of sales to new listings was 65%, a 37.15% increase from June, 2019

B JUN, 2019

The ratio of sales to new listings was 48%, a 17.21% decrease from June, 2018

C JUN, 2018

The ratio of sales to new listings was 58%, an 18.16% decrease from June, 2017

D JUN, 2017

The ratio of sales to new listings was 70%, a 15.45% decrease from June, 2016

E JUN, 2016

The ratio of sales to new listings was 83%, a 58.82% increase from June, 2015

F JUN, 2015

The ratio of sales to new listings was 52%, a 4.94% increase from June, 2014

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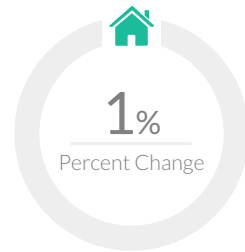
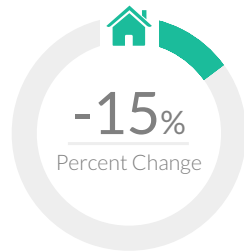
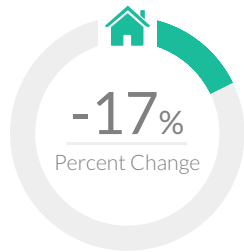
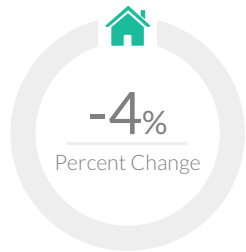


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Ratio of Sales to New listings

Comparison between the number of sold listings to the number of new listings as of June, 2020



71%
YTD 2017

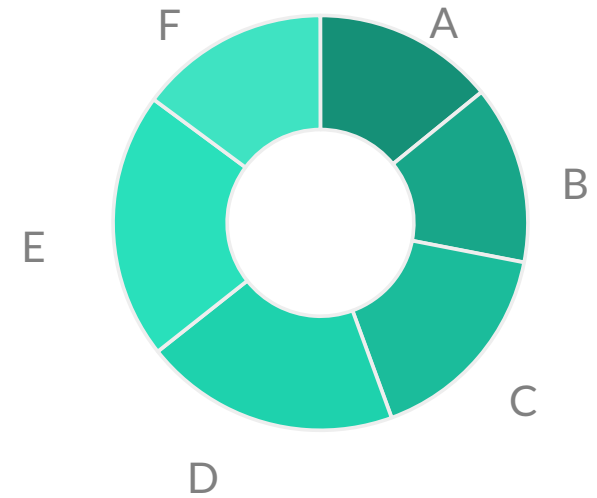
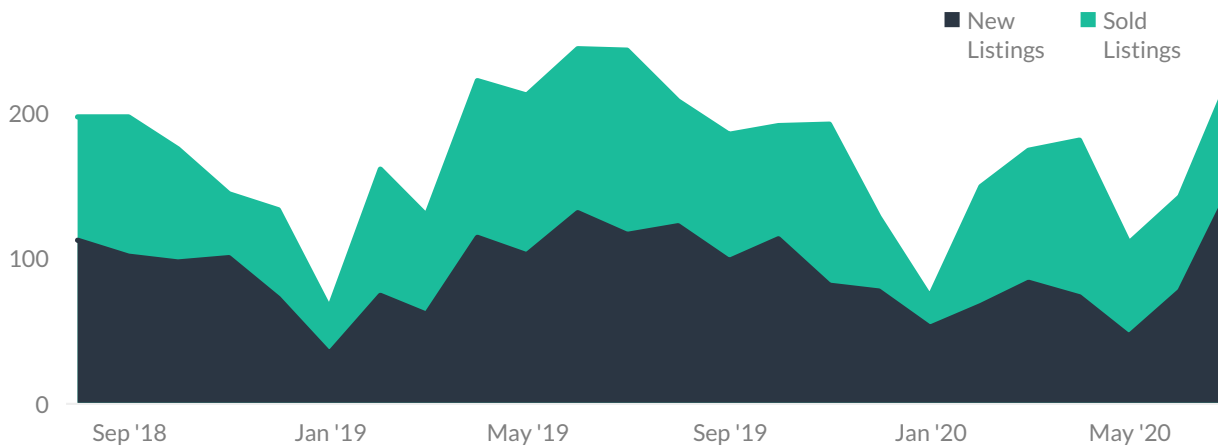
58%
YTD 2018

49%
YTD 2019

50%
YTD 2020

Area Monthly Sales to New Listings

Comparison between the number of sold listings to the number of new listings on a monthly basis



A YTD 2020

The ratio of sales to new listings was 50%, a 1.77% increase from June, 2019

B YTD 2019

The ratio of sales to new listings was 49%, a 15.07% decrease from June, 2018

C YTD 2018

The ratio of sales to new listings was 58%, a 17.84% decrease from June, 2017

D YTD 2017

The ratio of sales to new listings was 71%, a 4.06% decrease from June, 2016

E YTD 2016

The ratio of sales to new listings was 74%, a 39.82% increase from June, 2015

F YTD 2015

The ratio of sales to new listings was 53%, a 15.57% increase from June, 2014

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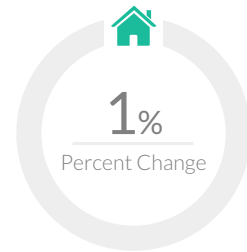
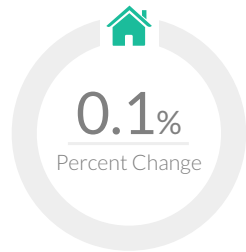
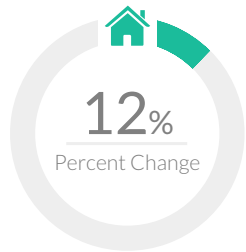
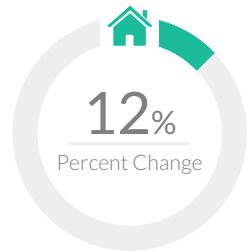


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Median Sale Price

Overview of the median selling price based on sold listings as of June, 2020



\$480k
Jun, 2017

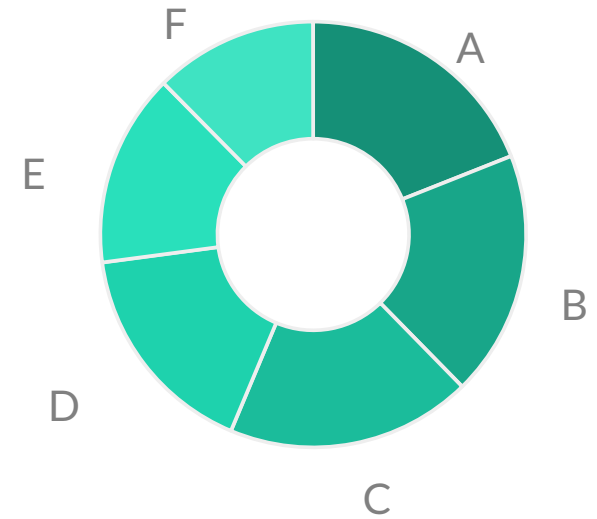
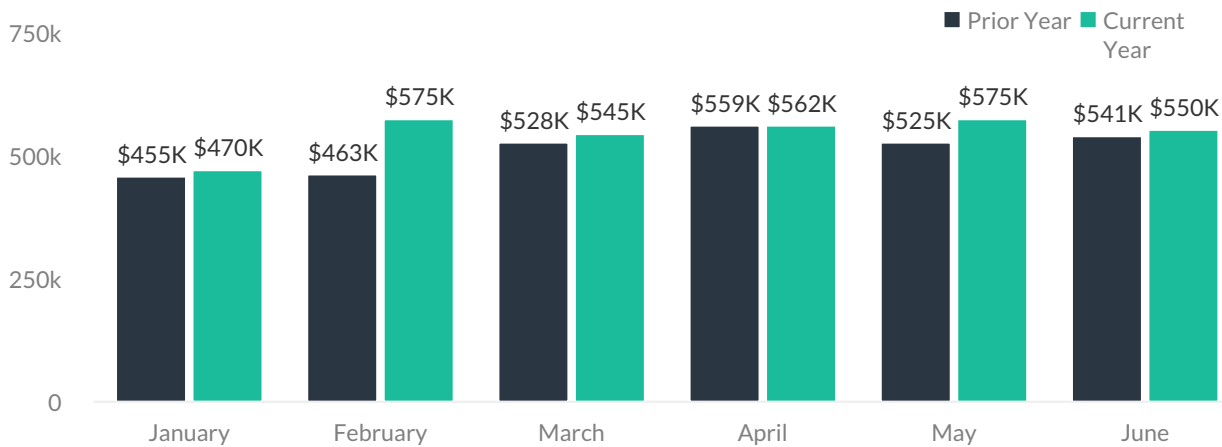
\$540k
Jun, 2018

\$541k
Jun, 2019

\$550k
Jun, 2020

Bar Monthly Median Sales Price

Overview of the median selling price based on sold listings on a monthly basis



A JUN, 2020

The median sales price was \$550K, a 1.74% increase from June, 2019

B JUN, 2019

The median sales price was \$541K, a 0.1% increase from June, 2018

C JUN, 2018

The median sales price was \$540K, a 12.5% increase from June, 2017

D JUN, 2017

The median sales price was \$480K, a 12.94% increase from June, 2016

E JUN, 2016

The median sales price was \$425K, an 18.29% increase from June, 2015

F JUN, 2015

The median sales price was \$359K, a 0.19% decrease from June, 2014

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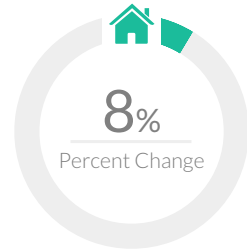
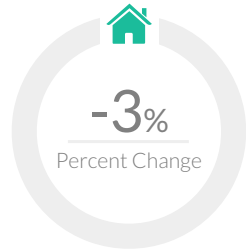
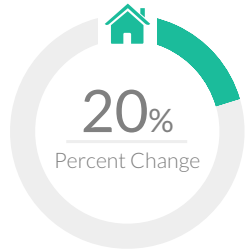
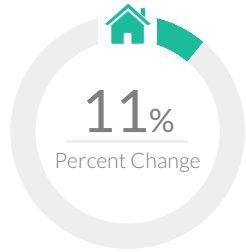


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Median Sale Price

Overview of the median selling price based on sold listings as of June, 2020



\$439k
YTD 2017

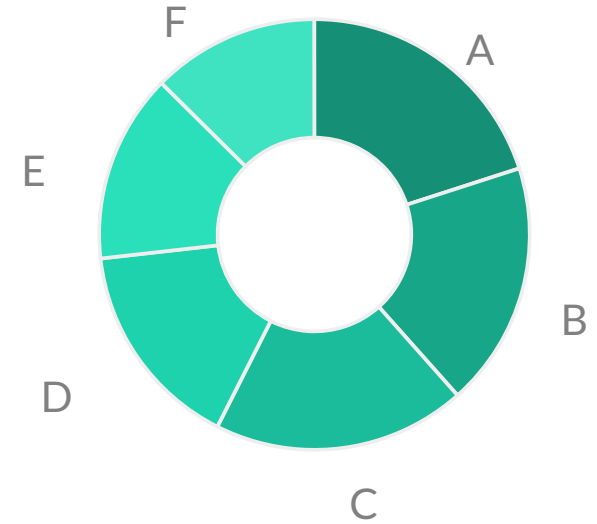
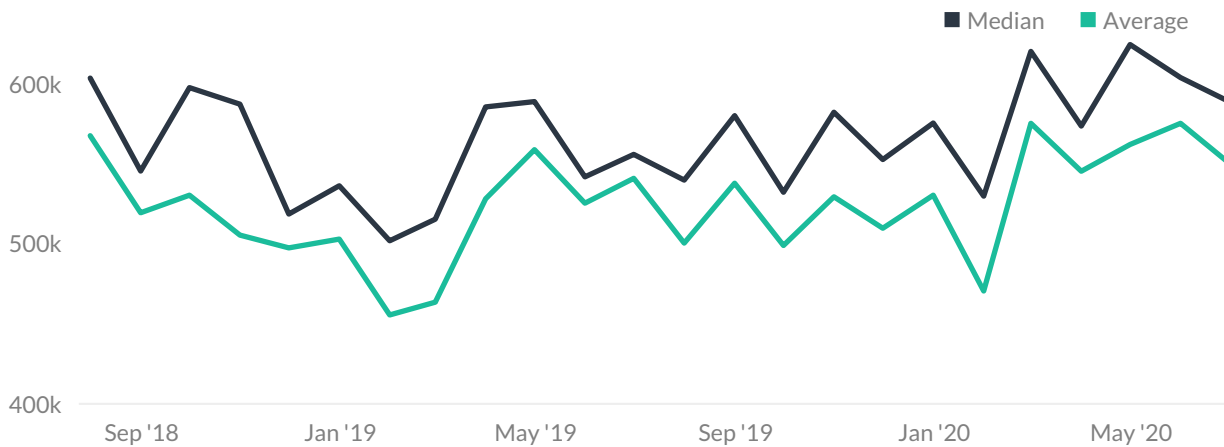
\$529k
YTD 2018

\$512k
YTD 2019

\$557k
YTD 2020

Line Monthly Median Sales Price

Overview of the median selling price based on sold listings on a monthly basis



A YTD 2020

The median sales price was \$557K, an 8.77% increase from June, 2019

B YTD 2019

The median sales price was \$512K, a 3.16% decrease from June, 2018

C YTD 2018

The median sales price was \$529K, a 20.5% increase from June, 2017

D YTD 2017

The median sales price was \$439K, an 11.14% increase from June, 2016

E YTD 2016

The median sales price was \$395K, a 12.89% increase from June, 2015

F YTD 2015

The median sales price was \$350K, a 2.22% increase from June, 2014

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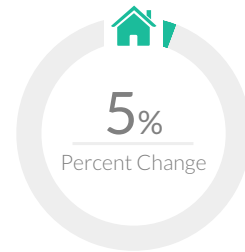
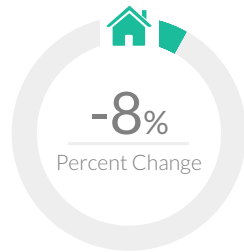
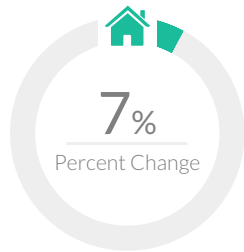
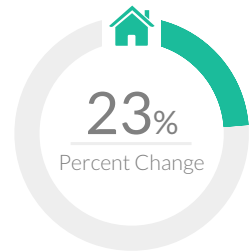


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Average Sale Price

Overview of the average selling price based on sold listings as of June, 2020



\$561k
Jun, 2017

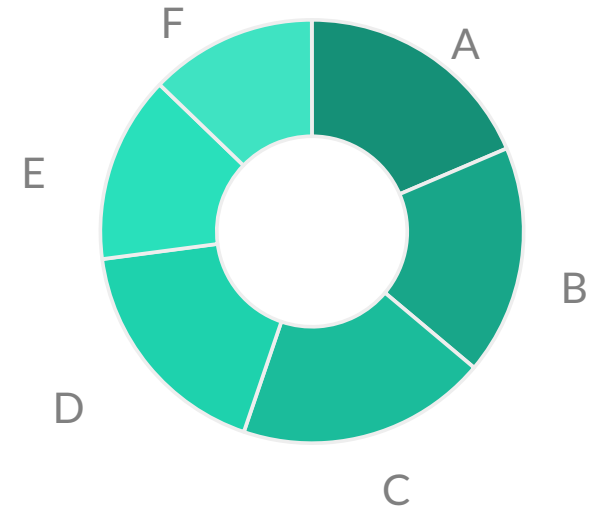
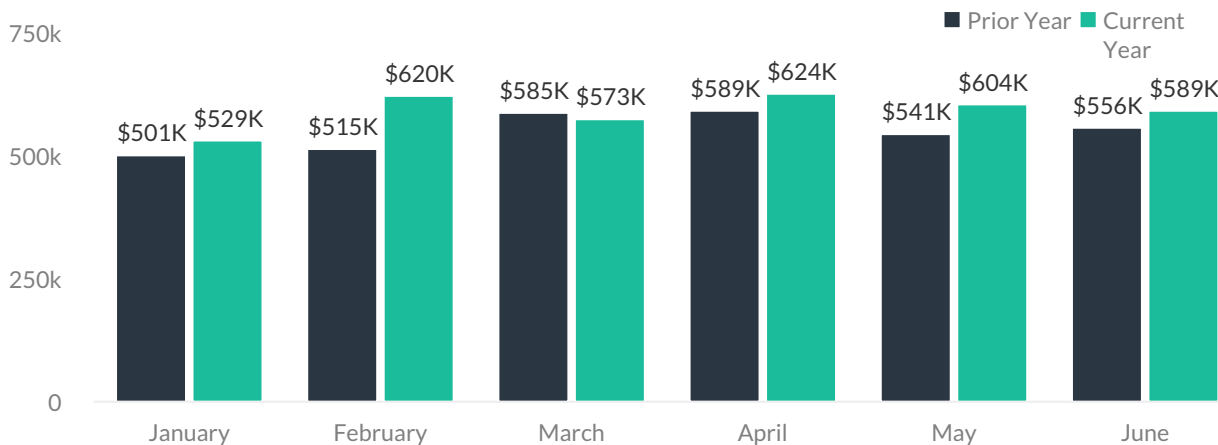
\$605k
Jun, 2018

\$556k
Jun, 2019

\$589k
Jun, 2020

Bar Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



A JUN, 2020

The average sales price was \$589K, a 5.94% increase from June, 2019

B JUN, 2019

The average sales price was \$556K, an 8.22% decrease from June, 2018

C JUN, 2018

The average sales price was \$605K, a 7.98% increase from June, 2017

D JUN, 2017

The average sales price was \$561K, a 23.82% increase from June, 2016

E JUN, 2016

The average sales price was \$453K, an 11.8% increase from June, 2015

F JUN, 2015

The average sales price was \$405K, a 4.48% increase from June, 2014

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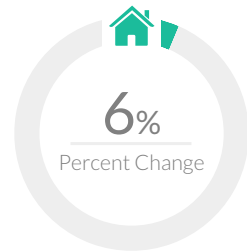
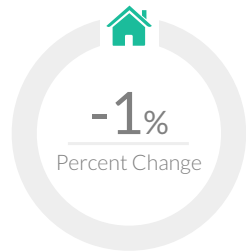
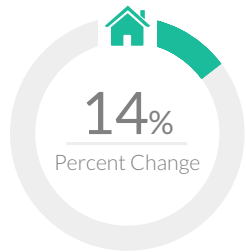
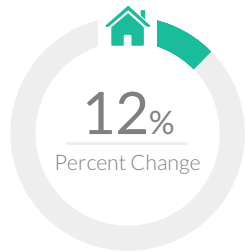


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Average Sale Price

Overview of the average selling price based on sold listings as of June, 2020



\$490k
YTD 2017

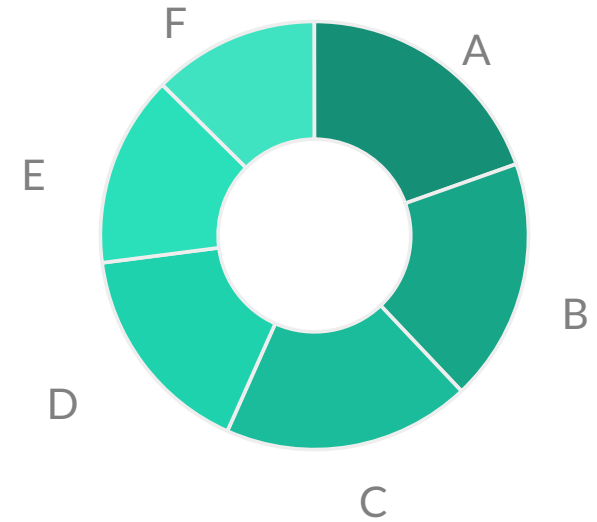
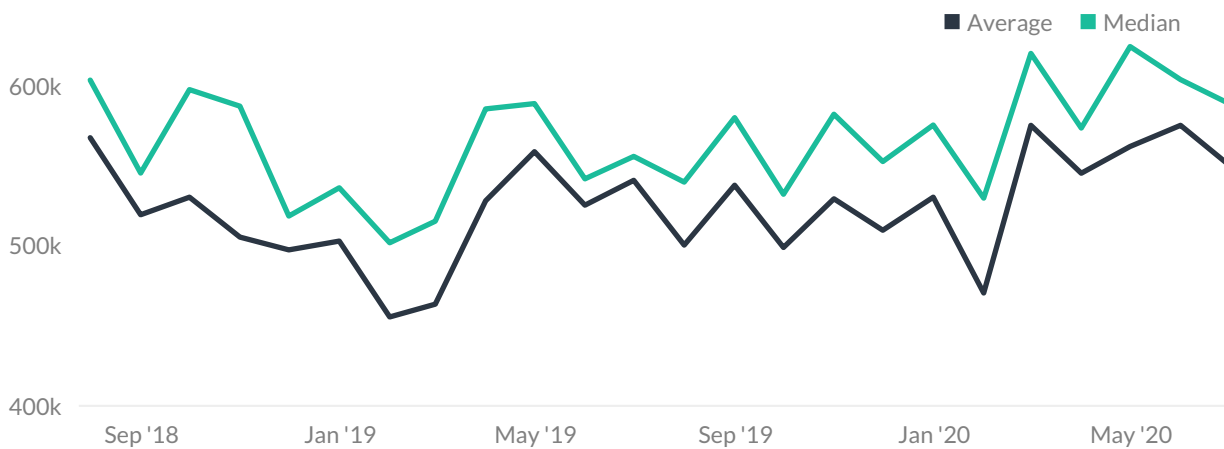
\$563k
YTD 2018

\$553k
YTD 2019

\$589k
YTD 2020

Line Monthly Sales Price

Overview of the average selling price based on sold listings on a monthly basis



A YTD 2020

The average sales price was \$589K, a 6.57% increase from June, 2019

B YTD 2019

The average sales price was \$553K, a 1.79% decrease from June, 2018

C YTD 2018

The average sales price was \$563K, a 14.85% increase from June, 2017

D YTD 2017

The average sales price was \$490K, a 12.65% increase from June, 2016

E YTD 2016

The average sales price was \$435K, a 15.06% increase from June, 2015

F YTD 2015

The average sales price was \$378K, a 0.3% increase from June, 2014

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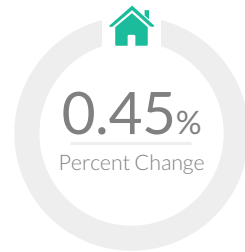
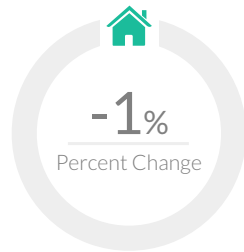
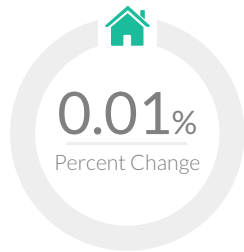
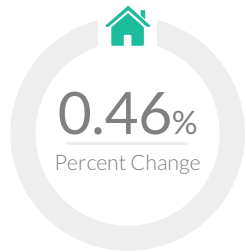


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Average Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings as of June, 2020



99%
Jun, 2017

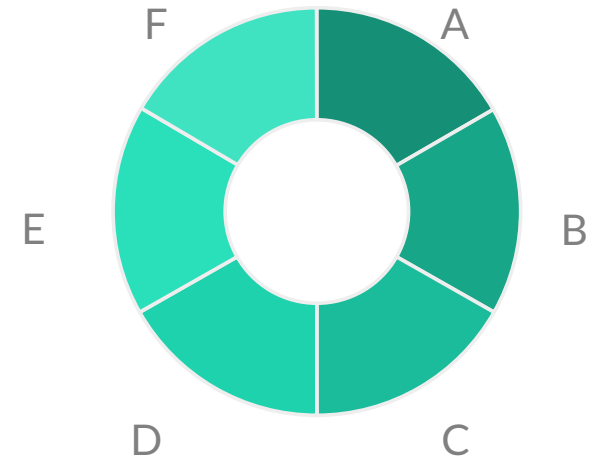
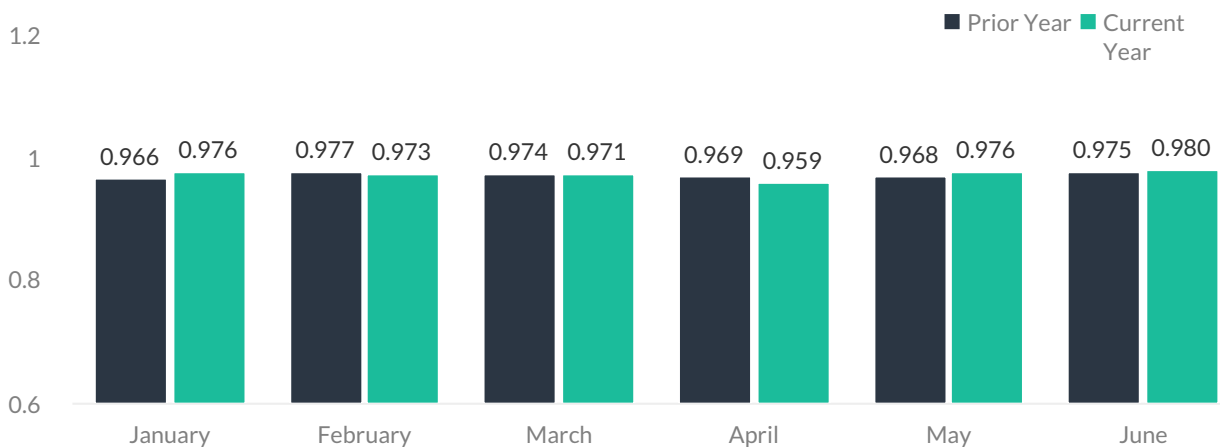
99%
Jun, 2018

98%
Jun, 2019

98%
Jun, 2020

Bar Monthly Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings on a monthly basis



A JUN, 2020

The average ask to sell ratio was 0.980, a 0.45% increase from June, 2019

B JUN, 2019

The average ask to sell ratio was 0.975, a 1.21% decrease from June, 2018

C JUN, 2018

The average ask to sell ratio was 0.987, a 0.01% increase from June, 2017

D JUN, 2017

The average ask to sell ratio was 0.987, a 0.46% increase from June, 2016

E JUN, 2016

The average ask to sell ratio was 0.983, a 1.09% increase from June, 2015

F JUN, 2015

The average ask to sell ratio was 0.972, a 1.14% increase from June, 2014

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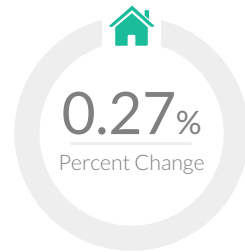
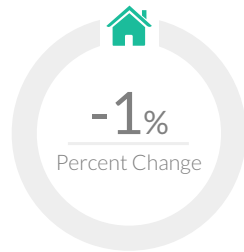
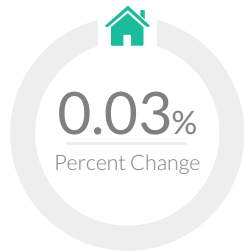
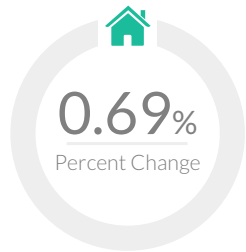


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Average Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings as of June, 2020



99%
YTD 2017

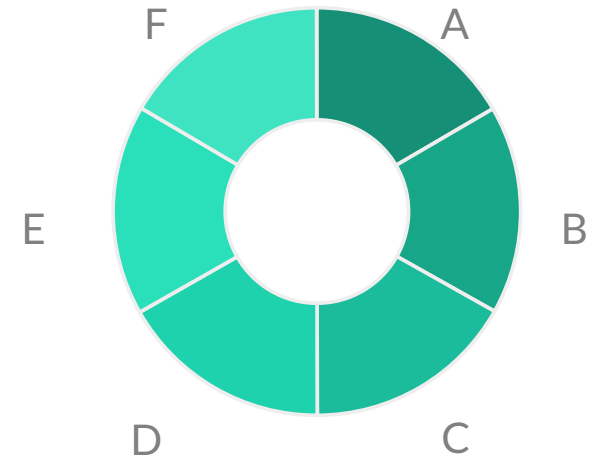
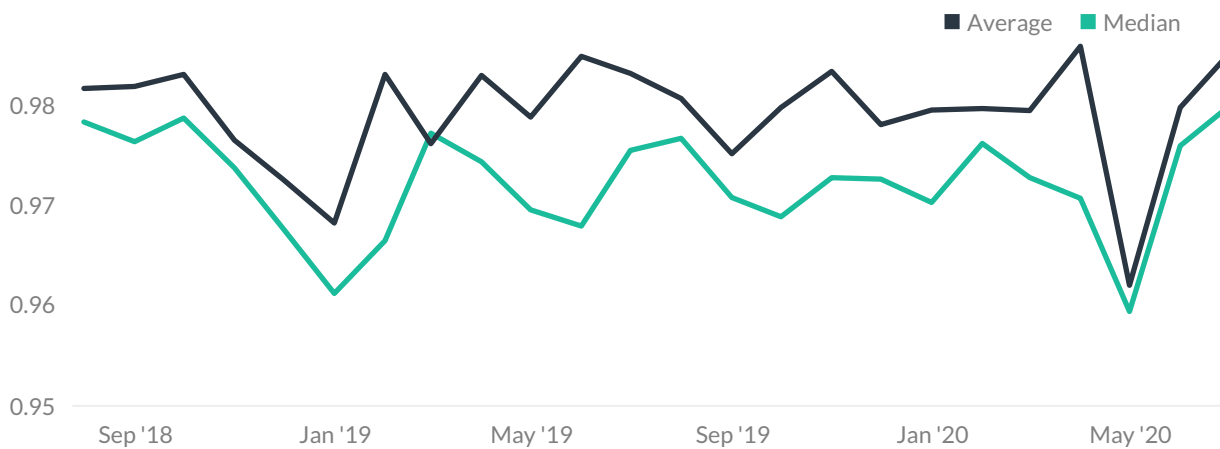
99%
YTD 2018

97%
YTD 2019

97%
YTD 2020

Line Monthly Ask to Sell Ratio

Overview comparing the asking price of listings to the selling price of listings based on sold listings on a monthly basis



A YTD 2020

The average ask to sell ratio was 0.974, a 0.27% increase from June, 2019

B YTD 2019

The average ask to sell ratio was 0.972, a 1.59% decrease from June, 2018

C YTD 2018

The average ask to sell ratio was 0.987, a 0.03% increase from June, 2017

D YTD 2017

The average ask to sell ratio was 0.987, a 0.69% increase from June, 2016

E YTD 2016

The average ask to sell ratio was 0.980, a 1.09% increase from June, 2015

F YTD 2015

The average ask to sell ratio was 0.970, a 0.69% increase from June, 2014

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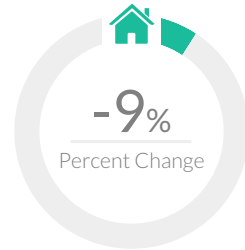
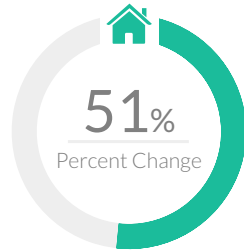
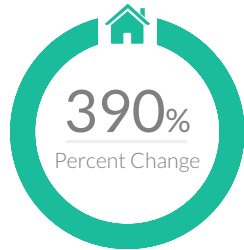
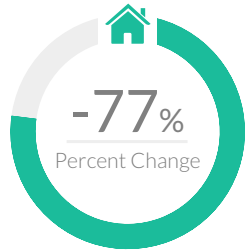


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Total Months Supply

Overview of months supply of total inventory based as of June, 2020



0.74
Jun, 2017

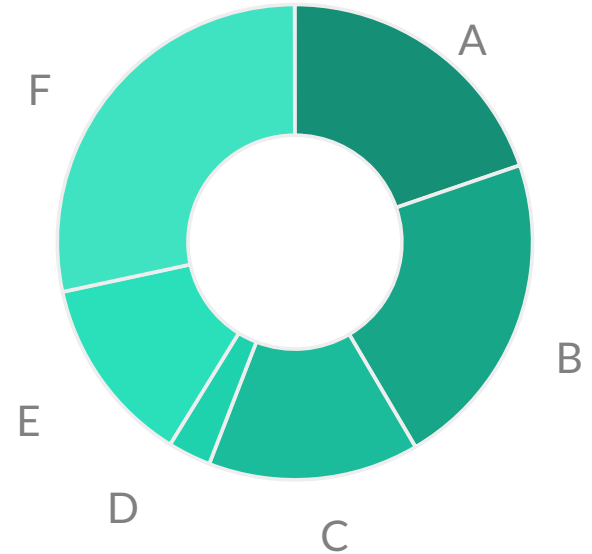
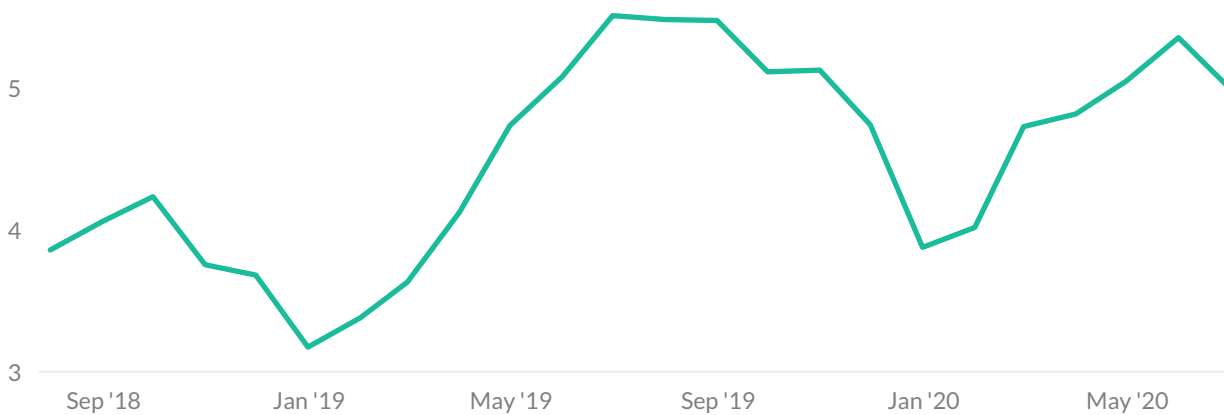
3.63
Jun, 2018

5.50
Jun, 2019

5.00
Jun, 2020

Line Monthly Supply of Inventory

Overview of months supply of total inventory on a monthly basis



A JUN, 2020

The months supply as of June, 2020 was 5.00, a 9.22% decrease from June, 2019

B JUN, 2019

The months supply as of June, 2019 was 5.50, a 51.75% increase from June, 2018

C JUN, 2018

The months supply as of June, 2018 was 3.63, a 390.57% increase from June, 2017

D JUN, 2017

The months supply as of June, 2017 was 0.74, a 77.24% decrease from June, 2016

E JUN, 2016

The months supply as of June, 2016 was 3.25, a 54.71% decrease from June, 2015

F JUN, 2015

The months supply as of June, 2015 was 7.17, a 24.56% decrease from June, 2014

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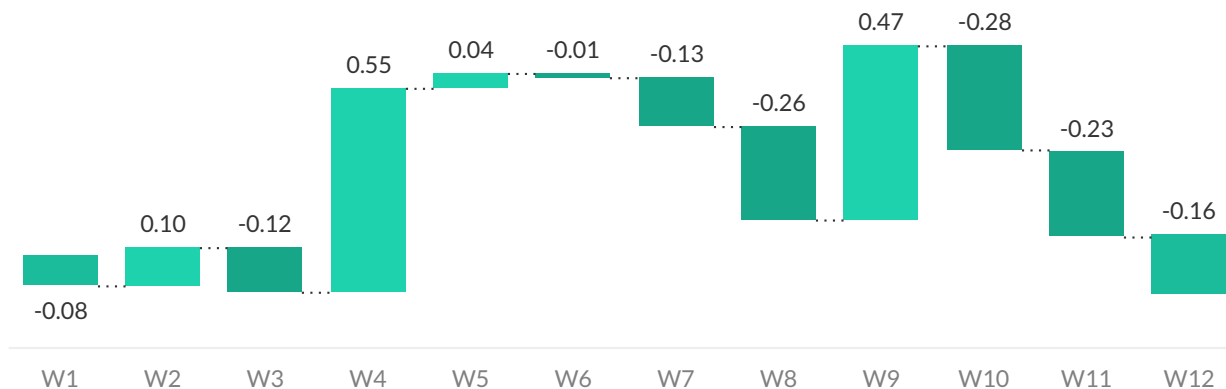
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Total Months Supply

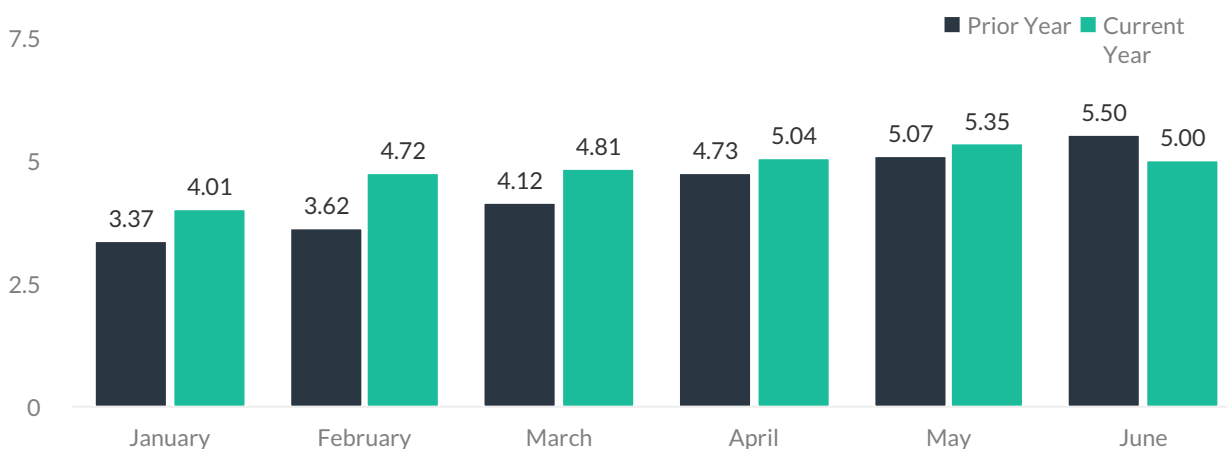
Overview of months supply of total inventory based as of June, 2020



The waterfall graph on the left displays the change in months supply over the last 12 weeks. Lighter colors represents an increase in months supply levels while darker colors represent a decrease.

Bar Monthly Supply of Inventory

Overview of months supply of total inventory on a monthly basis



W1 APR 11/2020

The total months supply was 5.22 month(s), a 1.54% decrease from Apr 4

W2 APR 18/2020

The total months supply was 5.32 month(s), a 1.99% increase from Apr 11

W3 APR 25/2020

The total months supply was 5.2 month(s), a 2.29% decrease from Apr 18

W4 MAY 2/2020

The total months supply was 5.75 month(s), a 10.56% increase from Apr 25

W5 MAY 9/2020

The total months supply was 5.79 month(s), a 0.73% increase from May 2

W6 MAY 16/2020

The total months supply was 5.78 month(s), a 0.16% decrease from May 9

W7 MAY 23/2020

The total months supply was 5.65 month(s), a 2.35% decrease from May 16

W8 MAY 30/2020

The total months supply was 5.39 month(s), a 4.52% decrease from May 23

W9 JUN 6/2020

The total months supply was 5.86 month(s), an 8.75% increase from May 30

W10 JUN 13/2020

The total months supply was 5.58 month(s), a 4.86% decrease from Jun 6

W11 JUN 20/2020

The total months supply was 5.35 month(s), a 4.06% decrease from Jun 13

W12 JUN 27/2020

The total months supply was 5.19 month(s), a 3.04% decrease from Jun 20

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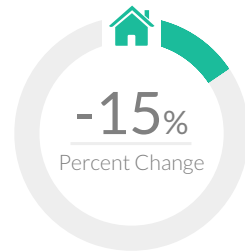
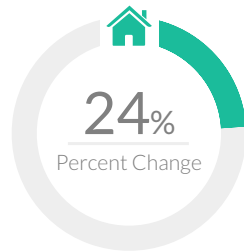
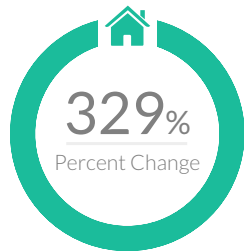
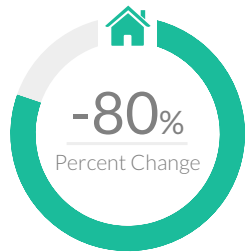


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Total Listing Inventory

Overview of the total number of listings which were currently active on the market as of June, 2020



96
Jun, 2017

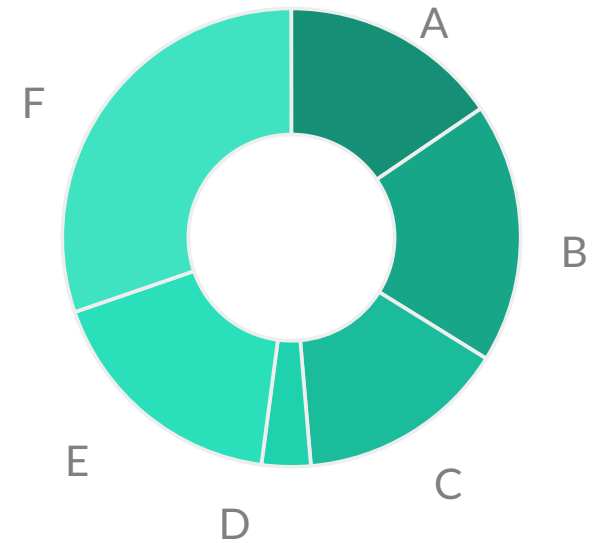
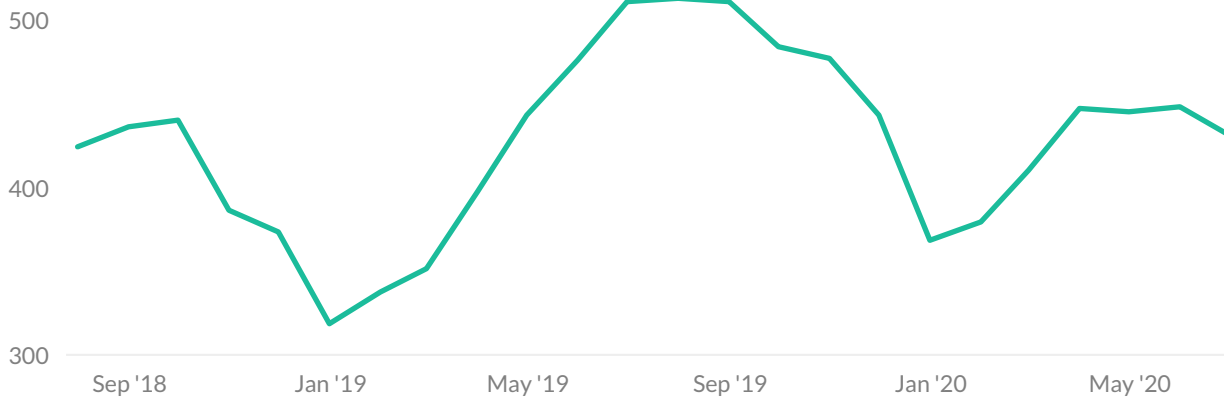
412
Jun, 2018

511
Jun, 2019

431
Jun, 2020

Line Monthly Total Listing Inventory

Overview of the total number of listings which were currently active on the market on a monthly basis



A JUN, 2020

As of June, 2020 the total inventory was 431, a 15.66% decrease from June, 2019

B JUN, 2019

As of June, 2019 the total inventory was 511, a 24.03% increase from June, 2018

C JUN, 2018

As of June, 2018 the total inventory was 412, a 329.17% increase from June, 2017

D JUN, 2017

As of June, 2017 the total inventory was 96, an 80.45% decrease from June, 2016

E JUN, 2016

As of June, 2016 the total inventory was 491, a 41.69% decrease from June, 2015

F JUN, 2015

As of June, 2015 the total inventory was 842, a 16.96% decrease from June, 2014

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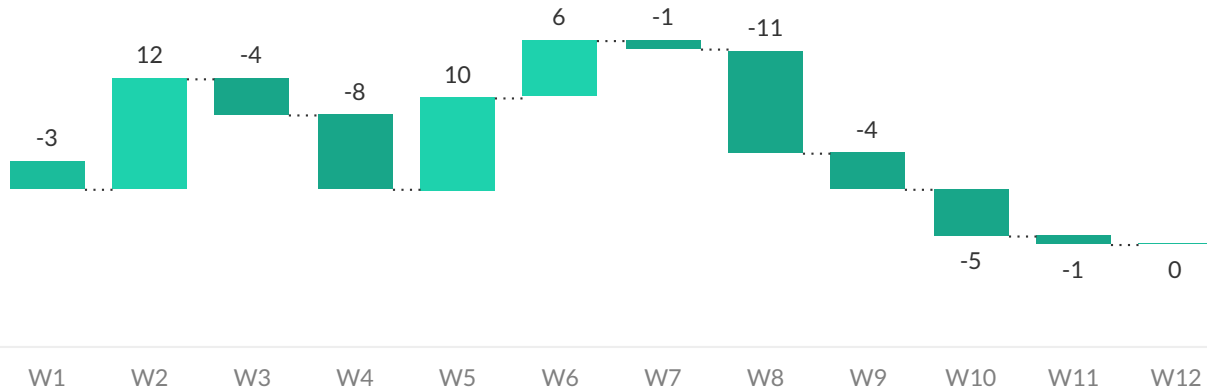


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Total Listing Inventory

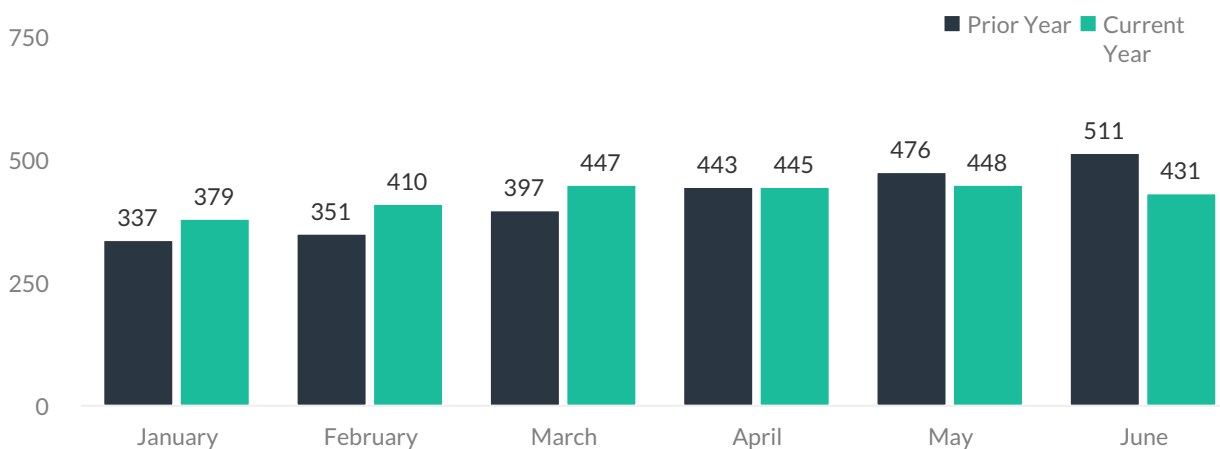
Overview of the total number of listings which were currently active on the market as of June, 2020



The waterfall graph on the left displays the change in inventory over the last 12 weeks. Lighter colors represents an increase in inventory levels while darker colors represent a decrease.

Bar Monthly Total Listing Inventory

Overview of the total number of listings which were currently active on the market on a monthly basis



W1 APR 11/2020

There were 447 active listings as of Apr 11, a 0.67% decrease from Apr 4

W2 APR 18/2020

There were 459 active listings as of Apr 18, a 2.68% increase from Apr 11

W3 APR 25/2020

There were 455 active listings as of Apr 25, a 0.87% decrease from Apr 18

W4 MAY 2/2020

There were 447 active listings as of May 2, a 1.76% decrease from Apr 25

W5 MAY 9/2020

There were 457 active listings as of May 9, a 2.24% increase from May 2

W6 MAY 16/2020

There were 463 active listings as of May 16, a 1.31% increase from May 9

W7 MAY 23/2020

There were 462 active listings as of May 23, a 0.22% decrease from May 16

W8 MAY 30/2020

There were 451 active listings as of May 30, a 2.38% decrease from May 23

W9 JUN 6/2020

There were 447 active listings as of Jun 6, a 0.89% decrease from May 30

W10 JUN 13/2020

There were 442 active listings as of Jun 13, a 1.12% decrease from Jun 6

W11 JUN 20/2020

There were 441 active listings as of Jun 20, a 0.23% decrease from Jun 13

W12 JUN 27/2020

There were 441 active listings as of Jun 27, a 0% decrease from Jun 20

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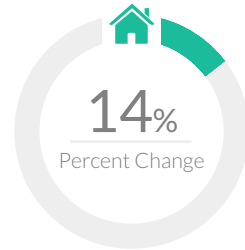
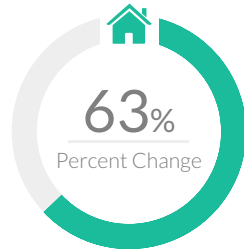
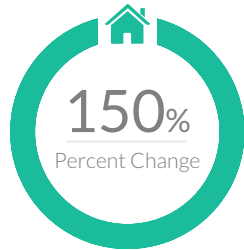
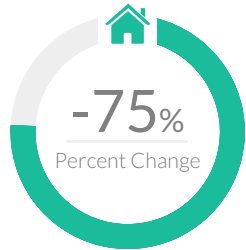


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Days on Market Until Sale

Overview of the average number of days that sold listings as of June, 2020 have been on the market for



9.67
Jun, 2017

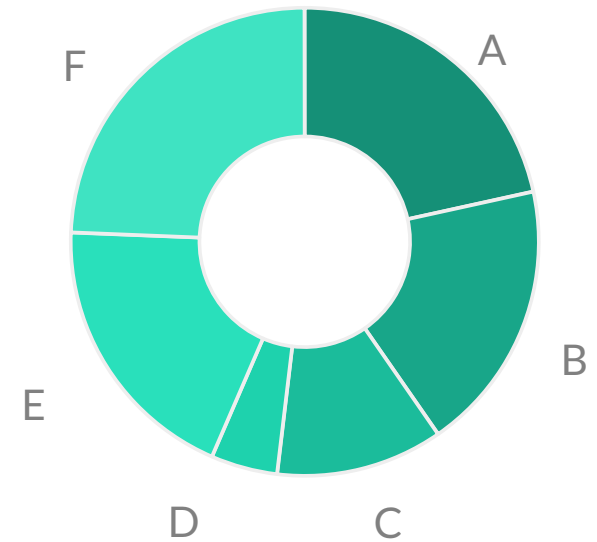
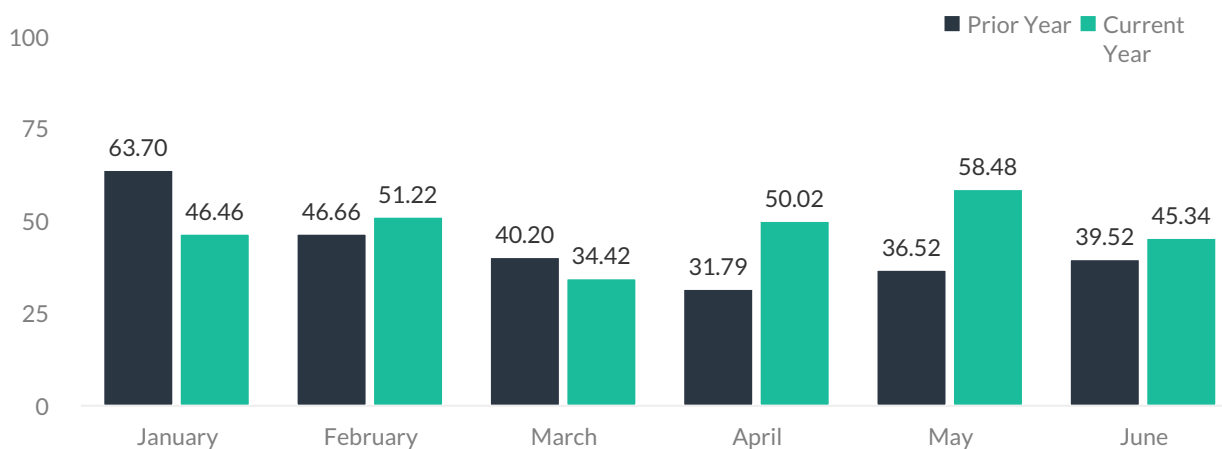
24.24
Jun, 2018

39.52
Jun, 2019

45.34
Jun, 2020

Bar Monthly Days on Market

Overview of the average number of days that sold listings have been on the market for on a monthly basis



A JUN, 2020

The average days on market was 45.34, a 14.72% increase from June, 2019

B JUN, 2019

The average days on market was 39.52, a 63.01% increase from June, 2018

C JUN, 2018

The average days on market was 24.24, a 150.67% increase from June, 2017

D JUN, 2017

The average days on market was 9.67, a 75.98% decrease from June, 2016

E JUN, 2016

The average days on market was 40.26, a 21.37% decrease from June, 2015

F JUN, 2015

The average days on market was 51.20, a 24.65% decrease from June, 2014

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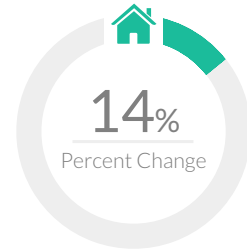
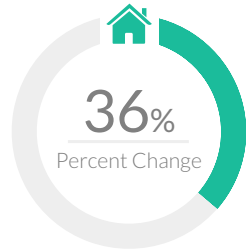
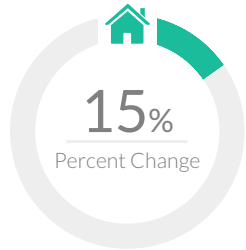
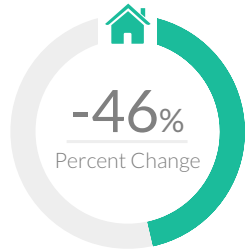


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Days on Market Until Sale

Overview of the average number of days that sold listings as of June, 2020 have been on the market for



26.30
YTD 2017

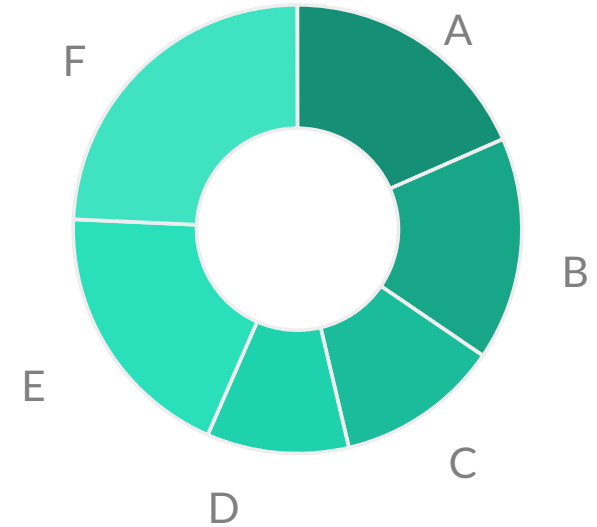
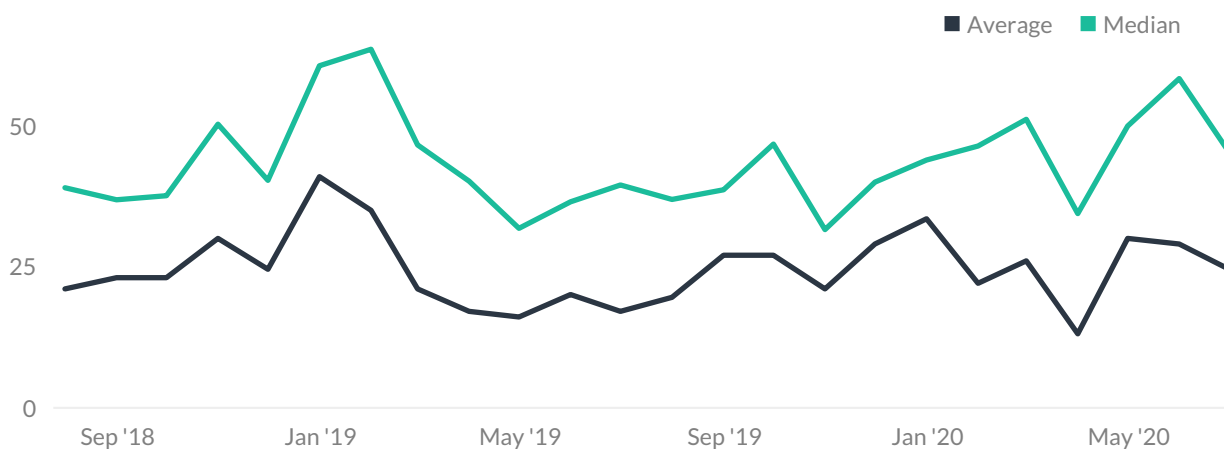
30.34
YTD 2018

41.39
YTD 2019

47.36
YTD 2020

Line Monthly Days on Market

Overview of the average number of days that sold listings have been on the market for on a monthly basis



A YTD 2020

The average days on market was 47.36, a 14.41% increase from June, 2019

B YTD 2019

The average days on market was 41.39, a 36.42% increase from June, 2018

C YTD 2018

The average days on market was 30.34, a 15.36% increase from June, 2017

D YTD 2017

The average days on market was 26.30, a 46.55% decrease from June, 2016

E YTD 2016

The average days on market was 49.21, a 21.19% decrease from June, 2015

F YTD 2015

The average days on market was 62.45, a 13.24% decrease from June, 2014

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